| PART I |  |  |  | in Lacs except | er share data] |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Standalone Audited Resu | for the Quart | $r$ and Year End | 31-Mar-2012 |  |  |
| Particulars |  | Quarter ended |  | Year | nded |
| Particulars | 31-M ar-2012 | 31-Dec-2011 | 31-Mar-2011 | 31-M ar-2012 | 31-M ar-2011 |
| Income from operations |  |  |  |  |  |
| Net sales (Net of excise duty) (see note 2) | 52657 | 50069 | 38393 | 198669 | 168035 |
| Other operating income | 1802 | 1771 | 2210 | 8935 | 7138 |
| Total income from operations (net) | 54459 | 51840 | 40603 | 207604 | 175173 |
| Expenses |  |  |  |  |  |
| Cost of materials consumed | 14749 | 15036 | 13993 | 59017 | 57578 |
| Purchases of stock-in-trade | 8329 | 7032 | 1845 | 25210 | 9054 |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | 515 | (1895) | (459) | (3596) | (6554) |
| Employee benefits expense | 7868 | 7692 | 6904 | 30905 | 27196 |
| Depreciation and amortisation expense | 1676 | 1623 | 1557 | 6390 | 5813 |
| Other expenses | 16484 | 14426 | 12489 | 56029 | 48292 |
| Total expenses | 49621 | 43914 | 36329 | 173955 | 141379 |
| Profit from operations before other income, finance costs and exceptional items | 4838 | 7926 | 4274 | 33649 | 33794 |
| Other income (see note 3) | 9925 | 1082 | 2078 | 13519 | 5897 |
| Profit from ordinary activities before finance costs and exceptional items | 14763 | 9008 | 6352 | 47168 | 39691 |
| Finance costs | 936 | 1033 | 1040 | 3978 | 3903 |
| Profit from ordinary activities after finance costs but before exceptional items | 13827 | 7975 | 5312 | 43190 | 35788 |
| Exceptional items (see note 5) | 6120 | - | - | 6120 | - |
| Profit from ordinary activities before tax | 7707 | 7975 | 5312 | 37070 | 35788 |
| Tax expense | (300) | 1824 | 866 | 5945 | 6702 |
| Net profit for the period | 8007 | 6151 | 4446 | 31125 | 29086 |
| Paid-up equity share capital (Face value of Rs. 5 each) | 4231 | 4231 | 4231 | 4231 | 4231 |
| Reserves excluding revaluation reserves | - | - | - | 126218 | 105074 |
| Earnings per share (of Rs. 5/- each) (not annualised): |  |  |  |  |  |
| Basic | 9.46 | 7.27 | 5.25 | 36.79 | 34.38 |
| Diluted | 9.46 | 7.27 | 5.25 | 36.79 | 34.38 |


| PART II |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Select Information for the Quarter and Year Ended 31-Mar-2012 |  |  |  |  |  |
| PARTICULARS OF SHAREHOLDING | Quarter ended |  |  | Year ended |  |
|  | 31-Mar-2012 | 31-Dec-2011 | 31-Mar-2011 | 31-M ar-2012 | 31-Mar-2011 |
| Public shareholding <br> - Number of shares <br> - Percentage of shareholding <br> Promoters and Promoter group Shareholding <br> a) Pledged/Encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) <br> b) Non-encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) |  |  |  |  |  |
|  | 24109500 | 24109500 | 24109500 | 24109500 | 24109500 |
|  | 28.49\% | 28.49\% | 28.49\% | 28.49\% | 28.49\% |
|  |  |  |  |  |  |
|  | Nil | Nil | Nil | Nil | Nil |
|  | Nil | Nil | Nil | Nil | Nil |
|  | Nil | Nil | Nil | Nil | Nil |
|  |  |  |  |  |  |
|  | 60501860 | 60501860 | 60501860 | 60501860 | 60501860 |
|  | $100 \%$ | $100 \%$ | $100 \%$ | $100 \%$ | $100 \%$ |
|  | $71.51 \%$ | $71.51 \%$ | 71.51\% | 71.51\% | 71.51\% |
| INVESTOR COM PLAINTS | Quarter ended |  |  |  |  |
|  | 31-Mar-2012 |  |  |  |  |
| Pending at the beginning of the quarter | Nil |  |  |  |  |
| Received during the quarter | 2 |  |  |  |  |
| Disposed of during the quarter | 2 |  |  |  |  |
| Remaining unresolved at the end of the quarter | Nil |  |  |  |  |

## Notes:

1 The above results were reviewed by the Audit Committee and approved by the Board of Directors, in their respective meetings held on 18-May-2012. There is no qualification in the Auditors Report on this statement of financial results.

2 The Company operates a solitary business segment viz. pharmaceuticals, comprising mainly manufacture of branded formulations. A further breakdown of pharmaceutical sales is given below.
[Rs. in Lacs]

| Particulars | Quarter ended |  |  | Year ended |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 31-Mar-2012 | 31-Mar-2011 | Growth \% | 31-M ar-2012 | 31-M ar-2011 | Growth \% |
| (A) Sales in India |  |  |  |  |  |  |
| Branded sales | 20158 | 18215 | $11 \%$ | 91670 | 84163 | $9 \%$ |
| Contract manufacture | 6537 | 5393 | $21 \%$ | 24271 | 21385 | $13 \%$ |
| Others | 847 | 120 | - | 1472 | 356 | - |
| Total sales in India | $\mathbf{2 7 5 4 2}$ | $\mathbf{2 3 7 2 8}$ | $\mathbf{1 6 \%}$ | $\mathbf{1 1 7 4 1 3}$ | $\mathbf{1 0 5 9 0 4}$ | $\mathbf{1 1 \%}$ |
| (B) Sales outside India | $\mathbf{2 5 2 4 7}$ | $\mathbf{1 4 7 4 1}$ | $\mathbf{7 1 \%}$ | $\mathbf{8 1 7 3 6}$ | $\mathbf{6 2 4 5 7}$ | $\mathbf{3 1 \%}$ |
| Total sales (A+B) | $\mathbf{5 2 7 8 9}$ | $\mathbf{3 8 4 6 9}$ | $\mathbf{3 7 \%}$ | $\mathbf{1 9 9 1 4 9}$ | $\mathbf{1 6 8 3 6 1}$ | $\mathbf{1 8 \%}$ |
| Less:Excise duty | 132 | 76 | - | 480 | 326 | - |
| Net sales | $\mathbf{5 2 6 5 7}$ | $\mathbf{3 8 3 9}$ | $\mathbf{3 7 \%}$ | $\mathbf{1 9 8 6 6 9}$ | $\mathbf{1 6 8 0 3 5}$ | $\mathbf{1 8 \%}$ |

3 Other income for the current quarter and year end, includes Rs 7648 lacs (previous quarter and year ended Rs. NIL) as share of profit from partnership firm Torrent Pharma (Sikkim).

4 With effect from 01-Apr-2011, the Company has adopted Accounting Standard 30 (AS30) "Financial Instruments: Recognition and Measurement" with respect to accounting for derivatives, to the extent adoption does not conflict with existing mandatory accounting standards and other authoritative pronouncements, Company Law and other regulatory requirements. This adoption has resulted in change in accounting policy followed by the Company in respect of derivatives. As per requirement of the transitional provisions in AS 30, Rs 129 lacs, being the difference between the carrying value and fair value of the derivatives, as on 01-Apr-2011 has been credited to the General Reserve Account. Further, consequent to this, for the current quarter, net foreign exchange loss is higher by Rs. 4287 lacs and net profit is lower by Rs. 3443 lacs and for the year ended on 31-M ar-2012, net foreign exchange loss is lower by Rs. 1662 lacs and net profit is higher by Rs. 1329 lacs.

5 Hitherto, the Company has been accounting for sales returns as and when the returns are physically received at the Company's premises. During the quarter, the Company has effected a change in method of estimating sales returns. A detailed exercise was done to estimate future sales returns on all sales effected till 31-Mar-2012. This has resulted into a one-time charge of Rs. 6120 lacs which has been shown under Exceptional item during the current quarter and the year ended 31-M ar-2012.

6 During the current quarter, the Company made additional investment of Rs. 1752 lacs, in equity shares of GPC Cayman Investor I Limited, Cayman Islands.

7 The Board of Directors have proposed final \& special dividend of Rs. 2.50 per equity share, in addition to interim dividend of Rs 6.00 per equity share making the total dividend for the year 2011-12 as Rs. 8.50 (previous year Rs. 8.00 ) per equity share of Rs. 5.00 each fully paid up. The aggregate amount of equity dividend proposed to be distributed is Rs. 2458 lacs including tax on distributed profits of Rs. 343 lacs.

8 Standalone Statement of Assets and Liabilities:
[Rs. in Lacs]

| Particulars | Audited |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { As at } \\ \text { 31-Mar-2012 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ \text { 31-M ar-2011 } \end{gathered}$ |
| EQUITY AND LABILTIES |  |  |
| Shareholders' funds |  |  |
| Share capital | 4231 | 4231 |
| Reserves and surplus | 126218 | 105074 |
| Sub-total - Shareholders' funds | 130449 | 109305 |
| Non-current liabilities |  |  |
| Long-term borrowings | 32206 | 29304 |
| Deferred tax liabilities (net) | 6317 | 6170 |
| Other long-term liabilities | 45 | 32 |
| Long-term provisions | 5965 | 2072 |
| Sub-total - Non-current liabilities | 44533 | 37578 |
| Current liabilities |  |  |
| Short-term borrowings | 13812 | 9957 |
| Trade payables | 37340 | 29895 |
| Other current liabilities | 25737 | 26999 |
| Short-term provisions | 5967 | 8440 |
| Sub-total - Current liabilities | 82856 | 75291 |
| TOTAL - EQUITY AND LIABILITIES | 257838 | 222174 |
| ASSETS |  |  |
| Non-current assets |  |  |
| Fixed assets | 66317 | 63198 |
| Non-current investments | 39130 | 30453 |
| Long-term loans and advances | 5367 | 3714 |
| Other non-current assets | 4625 | 4634 |
| Sub-total - Non-current assets | 115439 | 101999 |
| Current assets |  |  |
| Current investments | 8652 | 12599 |
| Inventories | 39312 | 34283 |
| Trade receivables | 40962 | 34001 |
| Cash and cash equivalents | 36669 | 26533 |
| Short-term loans and advances | 6296 | 3879 |
| Other current assets | 10508 | 8880 |
| Sub-total - Current assets | 142399 | 120175 |
| TOTAL - ASSETS | 257838 | 222174 |

9 The figures for the comparative periods have been regrouped, wherever necessary, to make them comparable with the figures for the current period.

10 The company has also prepared and published consolidated financial results for the quarter and year ended 31-Mar-2012.

For TORRENT PHARM ACEUTICALS LIMITED
sd/-
Place : Gangtok, Sikkim
SAMIR U. MEHTA
Date : 18-M ay-2012

