| PART I |  |  | [Rs. in | Crores except | per share data] |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Standalone Aud | d Results for | Quarter and | Year Ended 31- | Mar-2013 |  |
| Particulars |  | Quarter ended |  | Year | nded |
| ars | 31-Mar-2013 | 31-Dec-2012 | 31-M ar-2012 | 31-M ar-2013 | 31-Mar-2012 |
| Income from operations <br> Net sales (Net of excise duty) (see note 2) Other operating income (see note 3) | 703 67 | 633 26 | 527 18 | 2618 149 | 1987 89 |
| Net income from operations | 770 | 659 | 545 | 2767 | 2076 |
| Expenses |  |  |  |  |  |
| Cost of materials consumed | 224 | 212 | 147 | 797 | 590 |
| Purchases of stock-in-trade | 23 | 20 | 83 | 293 | 252 |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | (24) | 14 | 5 | (110) | (36) |
| Employee benefits expense | 98 | 92 | 79 | 366 | 309 |
| Depreciation and amortisation expense | 20 | 19 | 17 | 72 | 64 |
| Other expenses | 200 | 192 | 165 | 742 | 560 |
| Total expenses | 541 | 549 | 496 | 2160 | 1739 |
| Profit from operations before other income, finance costs and exceptional items | 229 | 110 | 49 | 607 | 337 |
| Other income | 15 | 1 | 99 | 132 | 135 |
| Profit from ordinary activities before finance costs and exceptional items | 244 | 111 | 148 | 739 | 472 |
| Finance costs | 10 | 7 | 10 | 37 | 40 |
| Profit from ordinary activities after finance costs but before exceptional items | 234 | 104 | 138 | 702 | 432 |
| Exceptional items (see note 4) | 37 | - | 61 | 37 | 61 |
| Profit from ordinary activities before tax | 197 | 104 | 77 | 665 | 371 |
| Tax expense | 44 | 20 | (3) | 119 | 60 |
| Net profit for the period | 153 | 84 | 80 | 546 | 311 |
| Paid-up equity share capital (Face value of Rs. 5 each) | 42 | 42 | 42 | 42 | 42 |
| Reserves excluding revaluation reserves | - | - | - | 1609 | 1262 |
| Earnings per share (of Rs. 5/ - each) (not annualised): |  |  |  |  |  |
| Basic | 18.08 | 9.91 | 9.46 | 64.58 | 36.79 |
| Diluted | 18.08 | 9.91 | 9.46 | 64.58 | 36.79 |


| PART II |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Select Information for the Quarter and Year Ended 31-Mar-2013 |  |  |  |  |  |
| PARTICULARS OF SHAREHOLDING | Quarter ended |  |  | Year ended |  |
|  | 31-Mar-2013 | 31-Dec-2012 | 31-Mar-2012 | 31-Mar-2013 | 31-Mar-2012 |
| Public shareholding |  |  |  |  |  |
| - Number of shares | 24108000 | 24109500 | 24109500 | 24108000 | 24109500 |
| - Percentage of shareholding | 28.49\% | 28.49\% | 28.49\% | 28.49\% | 28.49\% |
| Promoters and Promoter group Shareholding <br> a) Pledged/Encumbered |  |  |  |  |  |
| - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter | Nil | Nil | Nil | Nil | Nil |
| group) | Nil | Nil | Nil | Nil | Nil |
| - Percentage of shares (as a \% of the total share capital of the company) | Nil | Nil | Nil | Nil | Nil |
| b) Non-encumbered |  |  |  |  |  |
| - Number of shares | 60503360 | 60501860 | 60501860 | 60503360 | 60501860 |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100\% | 100\% | 100\% | 100\% | 100\% |
| - Percentage of shares (as a \% of the total share capital of the company) | 71.51\% | 71.51\% | 71.51\% | 71.51\% | 71.51\% |
| INVESTOR COM PLAINTS | Quarter ended |  |  |  |  |
|  | 31-Mar-2013 |  |  |  |  |
| Pending at the beginning of the quarter | Nil |  |  |  |  |
| Received during the quarter | 6 |  |  |  |  |
| Disposed of during the quarter | 6 |  |  |  |  |
| Remaining unresolved at the end of the quarter | Nil |  |  |  |  |

## Notes:

1 The above results were reviewed by the Audit Committee and approved by the Board of Directors, in their respective meetings held on 30-M ay-2013. There is no qualification in the Auditors Report on this statement of financial results.

2 The Company operates a solitary business segment viz. pharmaceuticals, comprising mainly manufacture of branded formulations. A further breakdown of pharmaceutical sales is given below.
[Rs. in Crores]

| Particulars | Quarter ended |  |  | Year ended |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 31-M ar-2013 | 31-Mar-2012 | Growth \% | 31-M ar-2013 | 31-Mar-2012 | Growth \% |
| (A) Sales in India |  |  |  |  |  |  |
| Branded sales | 220 | 202 | $9 \%$ | 1035 | 917 | $13 \%$ |
| Contract manufacture | 68 | 66 | $3 \%$ | 231 | 243 | $(5 \%)$ |
| Others | 4 | 9 | - | 12 | 15 | - |
| Total sales in India | $\mathbf{2 9 2}$ | $\mathbf{2 7 7}$ | $\mathbf{5} \%$ | $\mathbf{1 2 7 8}$ | $\mathbf{1 1 7 5}$ | $\mathbf{9} \%$ |
| (B) Sales outside India | $\mathbf{4 1 2}$ | $\mathbf{2 5 2}$ | $\mathbf{6 3 \%}$ | $\mathbf{1 3 4 7}$ | $\mathbf{8 1 7}$ | $\mathbf{6 5 \%}$ |
| Total sales (A+B) | $\mathbf{7 0 4}$ | $\mathbf{5 2 9}$ | $\mathbf{3 3 \%}$ | $\mathbf{2 6 2 5}$ | $\mathbf{1 9 9 2}$ | $\mathbf{3 2 \%}$ |
| Less:Excise duty | 1 | 2 | - | 7 | 5 | - |
| Net sales | $\mathbf{7 0 3}$ | $\mathbf{5 2 7}$ | $\mathbf{3 3 \%}$ | $\mathbf{2 6 1 8}$ | $\mathbf{1 9 8 7}$ | $\mathbf{3 2 \%}$ |

3 Other operating income during the current quarter and year ended, includes an amount of Rs. 29 crores being the milestone payment arising from settlement and license agreement involving assignment of a patent.

4 Exceptional item for the current quarter amounting to Rs. 37 crores, represents diminution in value of long term investment based on its assessment.

5 The Company has a policy to distribute $30 \%$ of its annual consolidated net profit after tax as dividend in one or more tranches. Accordingly, the Company has declared additional dividend of Rs. 7.00 (previous year Rs. 2.50 ) per equity share further to the interim dividend of Rs. 6.00 (previous year Rs. 6.00 ) per equity share. On commemorating four decades of its business operation, the Company has declared special dividend of Rs. 10.00 (previous year Nil) per equity share. Total dividend for the current year is Rs. 23.00 (previous year Rs. 8.50 ) per equity share.

6 The Company has declared bonus share in ratio of 1:1 that is one bonus share for one existing share each.
7 Standalone Statement of Assets and Liabilities
[Rs. in Crores]

| Particulars | Audited |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { As at } \\ \text { 31-M ar-2013 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ \text { 31-M ar-2012 } \end{gathered}$ |
| EQUITY AND LIABILITIES |  |  |
| Shareholders' funds |  |  |
| Share capital | 42 | 42 |
| Reserves and surplus | 1609 | 1262 |
| Sub-total - Shareholders' funds | 1651 | 1304 |
| Non-current liabilities |  |  |
| Long-term borrowings | 454 | 322 |
| Deferred tax liabilities (net) | 57 | 63 |
| Other long-term liabilities | 10 | 0 |
| Long-term provisions | 71 | 60 |
| Sub-total - Non-current liabilities | 592 | 445 |
| Current liabilities |  |  |
| Short-term borrowings | 125 | 138 |
| Trade payables | 449 | 374 |
| Other current liabilities | 330 | 257 |
| Short-term provisions | 208 | 60 |
| Sub-total - Current liabilities | 1112 | 829 |
| TOTAL - EQUITY AND LIABILITIES | 3355 | 2578 |
| ASSETS |  |  |
| Non-current assets |  |  |
| Fixed assets | 1068 | 663 |
| Non-current investments | 147 | 391 |
| Long-term loans and advances | 53 | 54 |
| Other non-current assets | 24 | 46 |
| Sub-total - Non-current assets | 1292 | 1154 |
| Current assets |  |  |
| Current investments | 43 | 86 |
| Inventories | 697 | 393 |
| Trade receivables | 831 | 410 |
| Cash and cash equivalents | 278 | 367 |
| Short-term loans and advances | 68 | 63 |
| Other current assets | 146 | 105 |
| Sub-total - Current assets | 2063 | 1424 |
| TOTAL - ASSETS | 3355 | 2578 |

8 (a) During the current quarter, the Company has changed presentation denomination from "Rs. in Lacs" to "Rs. in Crores", accordingly, the figures for the previous quarter, corresponding quarter of previous year and year ended are re-presented in Rs. in Crores.
(b) The figures for the comparative periods have been regrouped, wherever necessary, to make them comparable with the figures for the current periods.

9 The Company has also prepared and published consolidated financial results for the quarter and year ended 31-M ar-2013.

For TORRENT PHARM ACEUTICALS LIMITED

